



## EVIDENCE OF TRAINING SESSIONS WITH FINAL BENEFICIARIES

Activity 4.4. Training of rural households and prospective entrepreneurs

Activity 4.5. Training of agritourism professionals

#	COURSE PROVIDER(S) (Partner number & acronym)	PROGRAM & MODULE	DATE AND PLACE & LINK	PARTICIPANTS & SELECTION METHOD	MALE PARTICIPANTS (M)	FEMALE PARTICIPANTS (F)	TOTAL
1.	P10) University "Dzermal Bijedić" Mostar & P13) Regional Development Agency for Hercegovina	<i>Program 1 "Agritourism Household Management Skills"</i> , <b>Module 3 "Agritourism Business Plans Development"</b>	16/09/2020 Ljubuški, BA	Participants were employees of SME-s, NGO members, young people who are planning to become involved in agritouristic activities. Participants selected on the basis of their interest.  <a href="#">Call for participants Ljubuški</a>	10	2	12
2.	P10) University "Dzermal Bijedić" Mostar & P13) Regional Development Agency for Hercegovina	<i>Program 1 "Agritourism Household Management Skills"</i> , <b>Module 5 "Financial Management in Agritourism"</b>	12/10/2020, Mostar, BA	Participants were employees of SME-s, NGO members, young people who are planning to become involved in agritouristic activities. Participants selected on the basis of their interest.  <a href="#">Call for participants Mostar</a>	9	8	17
3.	P10) University "Dzermal Bijedić" Mostar & P13) Regional Development Agency for Hercegovina	<i>Program 1 "Agritourism Household Management Skills"</i> , <b>Module 11 "Tools and Skills for Project Management Cycle in Agritourism"</b>	14/09/2020, Trebinje, BA	Participants were employees of SME-s, NGO members, young people who are planning to become involved in agritouristic activities. Participants selected on the basis of their interest.  <a href="#">Call for Participants Trebinje</a>	6	8	14



4.	P2) University of Banja Luka	<i>Program 1 "Agritourism Business Management"</i> , <b>Module 3 "Agritourism Business Plans Development"</b>	Gradiška, Bosnia and Herzegovina 10/10/2020	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Gradiška</a>	13	6	19
5.	P2) University of Banja Luka & P14) Western Balkans Institute	<i>Program 1 "Agritourism Household Management Skills"</i> , <b>Module 3 "Agritourism Business Plans Development"</b>	Jazak Srbija, 25/10/2019	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Jazak</a>	12	4	16
6.	P2) University of Banja Luka & P7) University of Sarajevo	<i>Program 1 "Agritourism Household Management Skills"</i> , <b>Module 3 "Agritourism Business Plans Development"</b>	Livno, Bosnia and Herzegovina 23/09/2020	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Livno</a>	4	5	9
7.	P2) University of Banja Luka	<i>Program 2 "Guest Entertainment Programs and Skills"</i> , <b>Module 8 "Aquaculture at Agritourism Households"</b>	Šipovo, Bosnia and Herzegovina 21/09/2020	Fish farmers engaged in agritourism, unemployed candidates, household owners, selected through an open call for participants  <a href="#">Call for participants Šipovo</a>	8	2	10
8.	P2) University of Banja Luka	<i>Program 2 "Guest Entertainment Programs and Skills"</i> , <b>Module 8 "Aquaculture at Agritourism Households"</b>	Mrkonjić Grad, Bosnia and Herzegovina 28/09/2020	Fish farmers engaged in agritourism, unemployed candidates, household owners, selected through an open call for participants	6	4	10
9.	P2) University of Banja Luka	<i>Program 2 "Guest Entertainment Programs and Skills"</i> , <b>Module 9</b>	Trebinje, Bosnia and Herzegovina 19/09/2020	Beekeepers, honey producers and processors, unemployed candidates, household owners, selected through an open call for participants and	16	4	20



		<b>"Apiculture in Agritourism"</b>		cooperation with local beekeepers association  <a href="#">Call for participants Trebinje</a>			
10.	P2) University of Banja Luka	<i>Program 2 "Guest Entertainment Programs and Skills",</i> <b>Module 9 "Apiculture in Agritourism"</b>	Šipovo, Bosnia and Herzegovina 24/09/2020	Beekeepers, honey producers and processors, unemployed candidates, household owners, selected through an open call for participants and cooperation with local beekeepers association  <a href="#">Call for participants Šipovo</a>	13	2	15
11.	P2) University of Banja Luka P10) University "Dzemail Bijedić" Mostar	<i>Program 2 "Guest Entertainment Programs and Skills",</i> <b>Module 7 "Alternative vegetable growing in Agritourism"</b>	Petrovo, Bosnia and Herzegovina 14/10/2020	Farmers, vegetable growers involved in agritourism growers unemployed candidates, household owners, selected through an open call  <a href="#">Call for participants Petrovo</a>	8	7	15
12.	P2) University of Banja Luka	<i>Program 2 "Guest Entertainment Programs and Skills",</i> <b>Module 6 "Tasting, Presentation and Sale of Wine and Schnapps"</b>	Gradiška, Bosnia and Herzegovina 10/10/2020	Wine producers and agritourism, unemployed candidates, household owners, selected through an open call.  <a href="#">Call for participants Gradiška</a>	8	6	14
13.	P2) University of Banja Luka	<i>Program 1 "Agritourism Business Management",</i> <b>Module 3 "Creation of Business Plans in Agritourism"</b>	Gradiška, Bosnia and Herzegovina 10/10/2020	Farmers, vegetable growers involved in agritourism growers unemployed candidates, household owners, selected through an open call.  <a href="#">Call for participants Gradiška</a>	4	4	8
14.	P7) University of Sarajevo	<i>Program 2 "Guest Entertainment Programs and Skills",</i> <b>Module 13</b>	26/11/2020 Sarajevo, BH (online training)	Household owners, small family business owners who want to diversify their activity, members of cooperatives	3	10	13



		<b>"Picking, Drying and Exploitation of Herbs"</b>		and one manager of the Development Agency, selected through an open call for participants. <a href="#">LINK</a>			
15.	P7) University of Sarajevo & P15) Sarajevo Regional Development Agency	<i>Program 2 "Guest Entertainment Programs and Skills",</i> <b>Module 6 "Tasting, Presentation and Sale of Wine and Schnapps"</b>	27/11/2020 Sarajevo, BH (online training)	Potential providers of services in agritourism, household owners selected through an open call for participants. <a href="#">LINK</a>	4	1	5
16.	P8) Academy of Vocational Studies "Western Serbia"	<i>Program 1 "Agritourism Household Management Skills",</i> <b>Module 14 "Regulatory Framework in Agritourism Business"</b>	12-13.03.2020, Užice , Serbia	Training participants were selected through public call published on the web sites of AWS and RDAZ. The call was opened to all interested individuals working in agritourism or interested in starting business in this sector. Training was attended by representatives of rural households, associations, unemployed persons etc.  <a href="#">Call for participants</a> (AWS) <a href="#">Call for participants</a> (AWS Facebook) <a href="#">Call for participants</a> (RDAZ) <a href="#">Call for participants</a> (AWS)	26	15	41
17.	P6) Regional Development Agency "ZLATIBOR" & P8) Academy of Vocational Studies "Western Serbia"	<i>Program 1 "Agritourism Household Management Skills",</i> <b>Module 5 "Financial Management in Agritourism"</b>	11.09.2020., Užice, Serbia	Training participants were selected through public call published on the web sites of Academy Western Serbia and Zlatibor RDA. The call was opened to all interested individuals dealing in agritourism or interested in starting business in this sector. In addition, training was attended by 9 representatives of Women Association	2	14	16



				<p>“Evgenija” from Ježevica village interested in agritourism.</p> <p><a href="#">Call for participants</a></p>			
18.	P6) Regional Development Agency “ZLATIBOR” & P8) Academy of Vocational Studies “Western Serbia”	<i>Program 2 “Guest Entertainment Programs and Skills”, <b>Module 10 “Entertainment in Agritourism”</b></i>	7-8.10.2020., Priboj, Serbia	Training participants were members of association “Save the Village” from Priboj, promoting rural development. Participants were selected by the Association.	9	20	29
19.	P6) Regional Development Agency “ZLATIBOR” & P8) Academy of Vocational Studies “Western Serbia”	<i>Program 2 “Guest Entertainment Programs and Skills”, <b>Module 17 “Non-material Cultural Heritage in Agritourism”</b></i>	16-17.11.2020., Užice, Serbia	Training participants were students of Tourism & Management program interested in agritouristic business.	5	17	22
20.	P6) Regional Development Agency “ZLATIBOR” & P8) Academy of Vocational Studies “Western Serbia”	<i>Program 1 “Agritourism Household Management Skills”, <b>Module 9 “Sales and Promotion Tools and Skills in Agritourism”</b></i>	16-17.11.2020., Užice, Serbia	Training participants were students of Tourism & Management program interested in agritouristic business.	6	26	32
21.	P6) Regional Development Agency “ZLATIBOR” & P8) Academy of Vocational Studies “Western Serbia”	<i>Program 1 “Agritourism Household Management Skills”, <b>Module 10 “Value Chain in Agritourism”</b></i>	26-27.09.2020., Kosjerić, Serbia	Training participants were selected through public call published on the web sites of Academy Western Serbia and Zlatibor RDA. The call was opened to all interested individuals dealing in agritourism or interested in starting business in this sector. In addition, training was attended by 9 representatives of Women Association “Evgenija” from Kosjerić interested in agritourism.	6	19	25



				<a href="#">Call for participants (Kosjerić)</a>			
22.	P6) Regional Development Agency "ZLATIBOR" & P4) Regional Development Agency "South"	<i>Program 1 "Agritourism Household Management Skills",</i> <b>Module 10 "Value Chain in Agritourism"</b>	29-30.10.2020, Gadžin Han, Serbia	Training participants were selected through public call published on the web sites of Academy Western Serbia and Zlatibor RDA. The call was opened to all interested individuals dealing in agritourism or interested in starting business in this sector.  <a href="#">Call for participants Svrlijig 2</a>	11	17	28
23.	P4) Regional Development Agency "South"	<i>Program 1 "Agritourism Business Management",</i> <b>Module 12 "IPARD as support to Agritourism Business Development"</b>	02.07.2020, Svrlijig, RS	Local government employees (Touristic organization, Agriculture & Rural Departments), unemployed candidates, household owners, agricultural producers, selected through an open call for participants and/or invited by LSG  <a href="#">Call for participants Svrlijig</a>	7	4	11
24.	P4) Regional Development Agency "South"	<i>Program 1 "Agritourism Business Management",</i> <b>Module 12 "IPARD as support to Agritourism Business Development"</b>	21.08.2020, Svrlijig, RS	Local government employees (Touristic organization, Agriculture & Rural Departments), unemployed candidates, household owners, agricultural producers, selected through an open call for participants and/or invited by LSG  <a href="#">Call for participants Svrlijig</a>	4	3	7
25.	P4) Regional Development Agency "South"	<i>Program 1 "Agritourism Business Management",</i> <b>Module 12 "IPARD as</b>	15.09.2020, Razanj, RS	Local government employees (Touristic organization, Agriculture & Rural Departments), unemployed candidates, household owners,	7	6	13



		<b>support to Agritourism Business Development”</b>		agricultural producers, selected through an open call for participants and/or invited by LSG  <a href="#">Call for participants Ražanj</a>			
26.	P4) Regional Development Agency “South”	<i>Program 1 “Agritourism Business Management”</i> , <b>Module 12 “IPARD as support to Agritourism Business Development”</b>	28.09.2020, Pilot, RS	Local government employees (Touristic organization, Agriculture & Rural Departments), unemployed candidates, household owners, agricultural producers, selected through an open call for participants and/or invited by LSG  <a href="#">Call for participants Pilot</a>	12	10	22
27.	P4) Regional Development Agency “South”	<i>Program 1 “Agritourism Business Management”</i> , <b>Module 12 “IPARD as support to Agritourism Business Development”</b>	29.10.2020, Dimitrovgrad, RS	Local government employees (Touristic organization, Agriculture & Rural Departments), unemployed candidates, household owners, agricultural producers, selected through an open call for participants and/or invited by LSG  <a href="#">Call for participants Dimitrovgrad</a>	8	6	14
28.	P15) Sarajevo Regional Development Agency	<i>Program 1 “Agritourism Household Management Skills”</i> , <b>Module 12 “IPARD as support to Agritourism Business Development”</b>	21.12.2020. Sarajevo, Bosnia and Herzegovina	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants.  <a href="#">Call for participants</a>	16	8	24
29.	P15) Sarajevo Regional Development Agency	<i>Program 1 “Agritourism Household Management Skills”</i> , <b>Module 12 “IPARD</b>	28.01.2021. Sarajevo, Bosnia and Herzegovina	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants.	23	4	27





		<b>as support to Agritourism Business Development”</b>					
30.	P15) Sarajevo Regional Development Agency	<i>Program 1 “Agritourism Household Management Skills”, <b>Module 11 “Tools and Skills for Project Management Cycle in Agritourism”</b></i>	14.10.2020. Sarajevo, Bosnia and Herzegovina	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants.  <a href="#">Call for participants</a>  <a href="#">Call for participants 1</a>	5	6	11
31.	P15) Sarajevo Regional Development Agency	<i>Program 1 “Agritourism Household Management Skills”, <b>Module 11 “Tools and Skills for Project Management Cycle in Agritourism”</b></i>	02.11.2020. Sarajevo, Bosnia and Herzegovina	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants.  <a href="#">Call for participants 2</a>	9	6	15
32.	P15) SERDA & P7) University of Sarajevo	<i>Program 1 “Agritourism Household Management Skills”, <b>Module 4 “Agritourism Business Management”</b></i>	01/10/2020, Sarajevo, BH (online training)	Members of non-governmental organizations involved in the promotion of small businesses, Household owners selected through an open call for participants  <a href="#">LINK</a>	3	8	11
33.	P1) Academy of Vocational Studies “South Serbia” & P4) Regional Development Agency “South”	<i>Program 2 “Guest Entertainment Programs and Skills”, <b>Module 4 “Tasting, Presentation and Sale of Traditional Meat Products”</b></i>	01.11.2020. Jagodina, Serbia	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Jagodina</a>	6	3	9
34.	P1) Academy of Vocational Studies “South Serbia” & P4) Regional Development Agency “South”	<i>Program 2 “Guest Entertainment Programs and Skills”, <b>Module 4 “Tasting, Presentation and Sale of Traditional Meat Products”</b></i>	07.12.2020. Leskovac, Serbia	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Leskovac</a>	10	2	12





35.	P1) Academy of Vocational Studies "South Serbia" & P4) Regional Development Agency "South"	<i>Program 2 "Guest Entertainment Programs and Skills", <b>Module 4 "Tasting, Presentation and Sale of Traditional Meat Products"</b></i>	15.12.2020. Gadžin Han, Serbia;	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Gadžin Han</a>	4	1	5
36.	P1) Academy of Vocational Studies "South Serbia"	<i>Program 2 "Guest Entertainment Programs and Skills", <b>Module 2 "Organic Production in Agritourism"</b></i>	18.12.2020. Žitorađa, Serbia	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Žitorađa 1</a>	9	14	23
37.	P1) Academy of Vocational Studies "South Serbia"	<i>Program 2 "Guest Entertainment Programs and Skills", <b>Module 2 "Organic Production in Agritourism"</b></i>	23.12.2020. Žitorađa, Serbia;	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Žitorađa 2</a>	8	18	26
38.	P14) Western Balkans Institute & P8) Academy of Vocational Studies "Western Serbia"	<i>Program 1 "Agritourism Household Management Skills", <b>Module 12 "IPARD as support to Agritourism Business Development"</b></i>	30/09 – 01/10/2020 Raška, Serbia	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  Call for participants <a href="#">LINK</a>	7	8	15
39.	P14) Western Balkans Institute & P8) Academy of Vocational Studies "Western Serbia"	<i>Program 1 "Agritourism Household Management Skills", <b>Module 9 "Sales and Promotion Tools and Skills in Agritourism"</b></i>	15-16/10/2020 Raška, Serbia	Unemployed candidates, household owners, agricultural producers, selected through an open call for participants  <a href="#">Call for participants Raška</a>	7	8	15
40.	P5) Academy of Vocational Studies Belgrade	<i>Program 1 "Agritourism Household Management Skills", <b>Module 7</b></i>	09/10/2020, Belgrade, Serbia	Students specialising agritourism, owners of agritouristic households from Belgrade, Sjenica, Arilje and	11	14	25



		<b>“Designing Activity Programs in Agritourism”</b>		Šabac. Students and households were selected on the basis of indicated interest.			
<b>TOTAL</b>					<b>347 (M)</b>	<b>328 (F)</b>	<b>675</b>
					<b>51% (M)</b>	<b>49% (F)</b>	<b>100%</b>